

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL FOR: Biennial Contract for Polymer  
 (January 1, 2016 through December 31, 2017)  
 TIME & DATE: 3:00 p.m., June 23, 2015  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Polydyne, Inc.  
 1 Chemical Plant Road  
 Riceboro, GA 31323

Kemira Water Solutions, Inc.  
 4321 W. 6th St.  
 Lawrence, KS 66049

Solenis, LLC  
 3 Beaver Valley Rd., Suite 500  
 Wilmington, DE 19803

BASF Corporation  
 100 Park Avenue  
 Florham Park, NJ 07932

Univar USA, Inc.  
 8201 S. 212th  
 Kent, WA 98032-1994

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	PRICE PER/LB.	Polydyne, Inc.	Kemira Water Solutions, Inc.	Solenis, LLC	BASF Corporation	Univar USA, Inc.
Item 1	2,000,000 lbs.	0.83	0.831	0.890	BID NOT TABULATED DID NOT MEET SPECIFICATIONS	NO BID	
	Year 1 1,000,000 lbs.	830,000.00	831,000.00	890,000.00			
	Year 2 1,000,000 lbs.	871,500.00	872,550.00	934,500.00			
	<b>Bulk Polymer Truckload Delivery</b>	<b>TOTAL</b>	<b>1,701,500.00</b>	<b>1,703,550.00</b>	<b>1,824,500.00</b>		
Item 2	2,000 Gallons (8 Totes) Approximately 17,000 Lbs	0.91	0.951	0.960			
	<b>Polymer Tote Delivery 250 Gallons</b>	<b>TOTAL</b>	<b>15,470.00</b>	<b>16,167.00</b>	<b>16,320.00</b>		
Item 2	Freight Charge Emergency Tote Delivery	0.00	1,200.00	0.00			
	<b>TOTAL AWARD ORIGINAL 2 YEARS</b>	<b>TOTAL</b>	<b>1,716,970.00</b>	<b>1,720,917.00</b>	<b>1,840,820.00</b>		
			*				
	<b>EXTENSION 1 (5% annual quantity increase)</b>		<b>922,810.00</b>				
	<b>EXTENSION 2 (5% annual quantity increase)</b>		<b>968,563.75</b>				
	<b>EXTENSION 3 (5% annual quantity increase)</b>		<b>1,016,605.19</b>				
	<b>EXTENSION 4 (5% annual quantity increase)</b>		<b>1,067,048.70</b>				
	<b>EXTENSION 5 (5% annual quantity increase)</b>		<b>1,120,014.38</b>				
	Terms		Net 30 days	Net 30 days	Net 30 days		
	Delivery Days		7-10 days	7 days	7-10 days		

**\*LOW BIDDER**

Testing was conducted on each of the polymers submitted. The test determined the pounds of polymer needed to thicken 1 ton of sludge. Polydyne's product used the least amount of polymer to thicken 1 ton of sludge and Polydyne submitted the lowest price per pound. See attached for testing results.

Historically SAWS has used 1,000,000 pounds of polymer per year. Estimate used for calculation purposes, actual amount may vary based upon yield, number of pounds polymer to thicken 1 ton of sludge.

BID INVITATIONS WERE MAILED TO AND/OR PICKED UP BY:

- |                              |              |
|------------------------------|--------------|
| Aspen Polymers               | Demandstar   |
| BASF Corp.                   | SAWS Website |
| Coyne Environmental          |              |
| DXI                          |              |
| GEO Specialty Chemicals      |              |
| Kemira Water Solutions, Inc. |              |
| Neo Solutions                |              |
| Newman Regency               |              |
| Polydyne, Inc.               |              |
| Solenis, LLC                 |              |

Bid 15-1107 Biennial Contract for Polymer  
Testing Results

<b>Bidder</b>	<b>Lbs Polymer to thicken 1 Ton of sludge</b>	<b>Estimated annual dry tons to be thickened</b>	<b>Lbs. Polymer to thicken estimated annual amount</b>	<b>Bid price per Lb. polymer</b>	<b>Cost to thicken 43,000 dry tons of sludge</b>	<b>Cost to thicken 1 dry ton of sudge</b>
Polydyne	14.06	43,000	604,580	0.83	\$501,801.40	\$11.67
Solenis	14.89	43,000	640,270	0.89	\$569,840.30	\$13.25
Kemira	17.48	43,000	751,640	0.831	\$624,612.84	\$14.53